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# POTENTIAL PROPEL PERFORMANCE

**Achieve your Goals!**

**Train to become a  
TOP Performance  
Dealership  
Financial Services Manager**

*"our programs work"*

## **TRAINING by AUTOMOTIVE F&I ELITE INC.**

The foundation of our Company's Training Programs is to offer training, which develops top producing Finance Managers.

Our training programs are suitable for all levels of Finance Managers, and can be provided firstly in a classroom setting for an initial full week. Candidates would be exposed to the fundamental requirements and duties for the position of "Dealership Financial Services Manager. "

Ours is the only Company in the Marketplace that offers a course for the specific position of Finance Manager, and provides support and continued training for eligible trainees to obtain placement in a Dealership. This training goes from turning on the computer to delivering the unit. Trainees, who complete the initial week, will then proceed to evaluation, and shadowing. If successful during this process, they may be offered an opportunity to act as a relief Finance Manager as part of AFIE's pool of contractors. Such placement may be for part-time, or full-time, or temporary.

Candidates may achieve access to a Finance Office Retention Program for Finance Managers, if they attain a certain level. Such opportunities are made available only when definite criteria is met. Then, qualified Finance Managers may be offered direct employment at one of our ELITE/SAL Dealership Accounts.

We work with Dealerships across British Columbia. Our Organization has the ability to assist Dealerships in every situation that requires a Finance Manager. We offer coverage for circumstances such as emergencies, short-term, long-term, direct employment, and for occasions such as holidays and maternity leaves. We service Dealerships in Automotive, RV, Marine and Leisure. When training within these Dealerships we employ a specific

approach that is tailored to each location.

Automotive F&I Elite Inc. guarantees to provide the training and opportunities and the rest is up to each individual. We have successfully placed many Finance Managers across BC, who are now operating their own Finance Offices.

### **COURSE(S) EXPLANATIONS**

#### **Outside the Box . . .**

This Course offers an opportunity for new Finance Managers to learn a unique approach when dealing with clients. Or, for people wishing to learn a new job.

#### **The Power Within the Box . . .**

This Course is for seasoned Finance Managers to expand their knowledge base. It is a great opportunity for professionals to learn ways to improve upon performance.



If you require more information about our training and/or courses, please use the contact information listed on the back of this Pamphlet.

To register for a session, please fill out the Registration Form and forward it to our Company, via:

e-mail: [info@afie.ca](mailto:info@afie.ca)  
OR  
Fax: 1-888-608-5763